CONFIDENTIAL

Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

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To all candidates

Date 26 November 2026

Tender number: **10046955**
Project processing number: **G-012631-001**
Project title: **Induz - Deep Decarbonisation Innovation for Steel and Cement Industries**
Works/services tendered: **Technical assistance for Steel and Cement Decarbonisation Investment Readiness in Brazil**
Country: **Brazil**

Procedure type: Negotiated procedure with competitive tender

Invitation to submit a request to participate

Dear Sir/Madam,

Thank you for your interest in this procurement procedure.

The German Federal Ministry for Economic Cooperation and Development (BMZ) has commissioned us to implement the above project. Against this background, Section 3.1 par. 1 of the General Terms and Conditions of Contract applies to public pricing law.

Please submit your request to participate **by 12:00 noon (Berlin, Germany time zone) on 29 Deecember 2026**. Please submit your request to participate and - after you were requested to submit a tender - your tender in English in accordance with the requirements stipulated in the procurement documents. Details of our submission requirements are explained in this letter and in the requirements for application included with the procurement documents.

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The request to participate consists of the following documents, which must be submitted in full, if applicable:

- Self-declaration of eligibility with attachments
- Declaration by candidate/bidding consortium (only to be submitted if applicable)
- Declaration - Eligibility through reliance upon the capacities of other entities (only to be submitted if applicable)

The following documents are not to be submitted at this stage, but only at the tender submission stage:

- Technical tender (including concepts and CVs)
- The form price schedule

Technical bids are weighted at 70%, price bids at 30%. Fixed budget items for price bids specified in the competition documents are not included in the evaluation and weighting of the same. The following formula is used for weighting:

$$= 0{,}7 \times \frac{\text{technical evaluation of the bidder}}{\text{Evaluation of the best technical bid}} + 0{,}3 \times \frac{\text{best offer}}{\text{bidder's price}}$$

GIZ reserves the right to change the contract by taking up an option pursuant to Section 132 (2) no 1 German Act Against Restraints on Competition (GWB) or entering into a follow-on contract pursuant to Section 14 (4) no 9 German Ordinance on the Award of Public Contracts (VgV) (see Section 7 of the terms of reference).

If we receive more than 5 requests to participate from eligible candidates, we will make a selection on the basis of the criteria laid out in the procurement documents and invite tenders only from the 5 candidates with the highest scores. We reserve the right to cancel the procurement procedure if we receive fewer than 3 requests to participate.

If it is not possible to make a clear selection of up to 5 candidates for the tendering phase on the basis of the criteria listed in the procurement documents (e.g. if a number of candidates achieve the same overall eligibility score), we reserve the right to increase the maximum number of 5.

We also reserve the right to award the contract on the basis of initial tenders without entering into negotiations.

We also reserve the right, once the initial tenders have been submitted, to make a selection on the basis of the criteria listed in the procurement documents and only to enter into negotiations with the 3 tenderers that receive the highest scores.

In addition, we reserve the right to conduct the negotiations in consecutive phases with a view to reducing the number of tenders under negotiation on the basis of the contract award criteria specified in the annex.

Planned schedule for the rest of the procurement procedure:

Information to candidates about results of evaluation of the requests to participate, and invitation to submit tenders to successful candidates.	End of January 2027
Deadline for submitting tenders	End of February 2027
Negotiations	Beginning of April 2027
Invitation to submit final tenders	End of April 2027
Information to tenderers about result of evaluation of tenders	End of June 2027
Award of contract	Beginning of July 2027
Commencement of service delivery	Beginning of July 2027
Your tender will remain legally binding up to	30 September 2027

Questions

Please raise any commercial, technical or procedural questions promptly, and no later than the deadline for submission of queries specified in GIZ's e-procurement tender platform. Questions can only be submitted electronically, using GIZ's e-procurement tender platform. Non-compliance may result in your tender not being considered.

Sustainability

We have developed a Guide for Practicing Corporate Sustainability (GPS) so that our contractors can learn about corporate sustainability at GIZ. We invite you to go through GPS and obtain a participation certificate, which you can hand in with the proposal.

Participation in GPS does not influence the award decision in this procedure. However, we would very much welcome your taking part in GPS: http://gps.giz.de/en.

Our requirements for application and other procurement documents, which are listed in the annex below, also apply.

Yours sincerely,

Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH

Lilia Henning
Contract Manager E2A0

(sent electronically without signature)

Annexes

1. Valid version of terms and conditions for application for the award of contracts for services and work in the version currently in force
2. Valid version of General Terms and Conditions of Contract (AVB) for supplying services and work on behalf of GIZ in the version currently in force
3. Terms of reference
4. Special terms and conditions of contract
5. Request to participate and self-declaration of eligibility for calls for competitive tender
6. Declaration of eligibility based on the capacities of other entities
7. Grid for assessing the eligibility of candidates/tenderers
8. Price schedule
9. Grid for the technical assessment of tenders above the EU threshold
10. Declaration by candidate/bidding consortium
11. Information on data processing in accordance with Article 13 of the EU General Data Protection Regulation (GDPR) (‘data protection information’)